

# 4 Phases of a Chapter

Perspective	Early Years	Glory Years	Slippery Slope	Lord of the Flies
<b>Avg. Member Mindset</b>	Ideal fraternity experience	Being a model chapter; setting the standard for campus & chapter	Work hard; play hard; we are not nearly as bad as...	Wolf of Wall Street; stay out of trouble
<b>Type of Student Joining</b>	Great Guys–68% Good Guys–30% Belforts–2%	Great Guys–50% Good Guys–45% Belforts–5%	Great Guys–40% Good Guys–50% Belforts–10%	Great Guys–10% Good Guys–65% Belforts–25%
<b>A vs. B Team</b>	<b>A</b> leading; <b>A</b> & <b>B</b> trusted each other	<b>A</b> in charge; <b>B</b> begins thinking <b>A</b> is shady; self-governance got more difficult	<b>A</b> and <b>B</b> in a silent war; self-governance was very difficult	<b>B</b> mostly in charge (formally and informally); <b>A</b> marginalized; self-governance nearly impossible
<b>Membership Selection Criteria</b>	Is he a man of character?	Is he a man of character and cool?	Is he cool and driven?	Is he fun to party with? Will women like him? Is he manly enough?
<b>Chapter's Confidence Level</b>	Humble	Confident	Over confident	Arrogant; untouchable
<b>Chapter's Motivational Level</b>	Hungry	Focused	Settling for average in non-social areas	Entitled; drop if no social
<b>Transparency</b>	Nothing to hide	Willing to talk about problems	We can't talk about that with them in the room	Don't get caught; the cover-up bonded them together
<b>Leadership Make-Up</b>	Strong group of visionary leaders	Top upperclassman held key positions	Many of the top upperclassman pursued on-campus leadership positions or didn't run for key chapter positions	Young brothers were thrown into a very difficult situation
<b>Leadership Development Programs</b>	Eager to learn and help other chapters	A chance to develop leaders & support other chapters; started to see programs as requirements	Saw them as requirements; lower involvement; felt like prisoners	Waste of time/money; only for dorky, struggling chapters
<b>New Member Program</b>	Proud didn't haze; program needed more structure	Proud didn't haze; very structured program	Need to make them earn it more; 1-off hazing incidents; program became less consistent	Written program for outsiders; private program for brothers & new members
<b>Relationship w/National Org, House Corp, and Advisors</b>	Seen as mentors & friends	Seen as helpful; but let us do it on our own	Big brother; engaged when they needed something	Us vs. them; both sides resented each other